The Corcoran Report

DECEMBER 2023 | BROOKLYN | RENTAL MARKET

December 2023: Rents Continue to Grow While Lease Activity Slows

The number of reported signed leases decreased 10% compared to December 2022. Median rent has climbed annually for twenty-seven consecutive months. Days on market increased 43% compared to November, the largest monthly increase in three years.

Leases Signed.

723

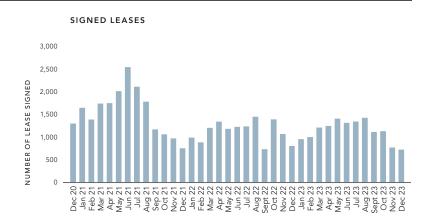
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-10% VS. DECEMBER 2022

-6% VS. NOVEMBER 2023

Dec 2022 803 Dec 2021 752 Dec 2020 1,297

Reported signed leases decreased annually for the third consecutive month to reach their lowest December figure in over five years. Per typical seasonality, activity decreased compared to November, though the decrease was smaller than the average November-to-December monthly decline of 15% observed over the past five years.



Rent Rates -

December 2023 Median Rent

\$3,720



+6% VS. DECEMBER 2022

-5% VS. NOVEMBER 2023

Dec 2022

\$3,525

November 2023 Average Rent

\$4,280

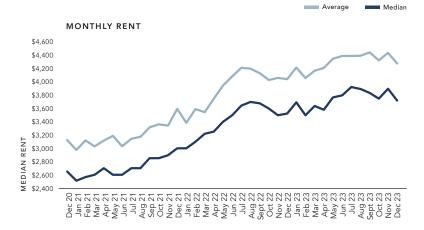
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+6% VS. DECEMBER 2022 -4% VS. NOVEMBER 2023

Nov 2022

\$4,045

December marked the 27th consecutive month of annual growth for median and average rent. Despite this consistent growth, median rent decreased by 5% compared with November, marking the fourth monthly decrease in the past five months.



Average Listings _

3,411



+8% VS. DECEMBER 2022

10% V3. DECEMBER 2022

-12% VS. NOVEMBER 2023

Days on Market

52



-27% VS. DECEMBER 2022



+43% VS. NOVEMBER 2023

Active listings rose 8% year-over-year to their highest December level since 2020. Days on market increased by 43% compared to a very low November figure.

LISTED INVENTORY AND DAYS ON MARKET

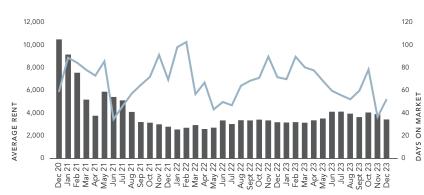


Figure reflects leases reported signed within the report month reported by any agency in Brooklyn and may include furnished and/or short term rentals. Not all leases that are signed are public reported By bedroom stats exclude units larger than three bedrooms. Price figures based on last asking prices for leases reported signed but actual rents may be lower. Figure reflects units activel listed as of the last day of the report month. Days on market only reflects units that were listed for more than one day prior to being marked as leased. All material herein is intended for informatio purposes only and has been compiled from sources deemed reliable. Though information is believed to be correct, it is presented subject to errors, omissions, changes or withdrawal without price. This is not intended to solicit property already listed. Equal Housian Opportunity. The Corporan Group is a licensed real estate broker, Owned and operated by Anywhere Real Estate LUC



Days on Market

Listed Inventory

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Leases Signed by Bedroom _

| Studios | 97 | -8% | YoY |
|----------------|-----|------|-----|
| One Bedrooms | 294 | -9% | YoY |
| Two Bedrooms | 250 | -3% | YoY |
| Three Bedrooms | 65 | -35% | YoY |
| | | | |

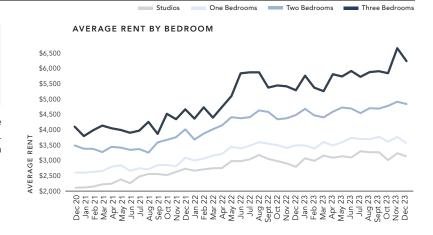
Reported signed leases decreased annually for all bedroom types. Three bedrooms reported the smallest market of reported signed leases in over three years as higher prices drove renters towards smaller, more affordable options.



Average Rent by Bedroom _

| Studios | \$3,120 | 12% | YoY |
|----------------|---------|-----|-----|
| One Bedrooms | \$3,549 | 2% | YoY |
| Two Bedrooms | \$4,829 | 8% | YoY |
| Three Bedrooms | \$6,231 | 18% | YoY |
| | | | |

Average rent increased year-over-year for all bedroom types. One bedrooms registered the smallest year-over-year gain at just 2%. With many buyers still on the sidelines, three bedrooms saw an 18% increase in average rent.



Days on Market by Bedroom.

| Studios | 45 | -8% | YoY |
|----------------|----|------|-----|
| One Bedrooms | 49 | -23% | YoY |
| Two Bedrooms | 56 | -20% | YoY |
| Three Bedrooms | 58 | -43% | YoY |
| | | | |

Average days on market fell year-over-year for all unit types. Three bedroom days on market had the largest annual and percentage decline and fell to 58 days.

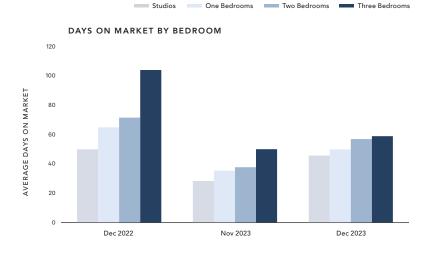


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December 2023: Leasing activity declined in many neighborhoods due to rapid rent growth. Average rent increased in 11 of 16 neighborhoods, two of which reached record highs.

Leases Signed by Neighborhood _____

| | Dec 2023 | Dec 2022 | YoY | | ANNUAL CHANGE IN LEASES SIGNED |
|--------------------------------------|----------|----------|------|----------------------------|--------------------------------|
| Greenpoint | 47 | 41 | 15% | Greenpoint | |
| North Williamsburg | 58 | 74 | -22% | North Williamsburg | |
| South Williamsburg | 38 | 31 | 23% | South Williamsburg | |
| DUMBO | 15 | 18 | -17% | DUMBO | |
| Brooklyn Heights | 23 | 35 | -34% | Brooklyn Heights | |
| Boerum Hill / Cobble Hill | 31 | 35 | -11% | Brm HI / Cbl HI | |
| Carroll Gardens / Gowanus / Red Hool | k 29 | 42 | -31% | Crl Grds / Gwns / Rd Hk | |
| Downtown Brooklyn | 63 | 70 | -10% | Downtown Brooklyn | |
| Park Slope | 57 | 66 | -14% | Park Slope | |
| Fort Greene / Clinton Hill | 67 | 67 | 0% | Fort Gr. / Clinton Hill | |
| Prospect Heights | 46 | 42 | 10% | Prospect Heights | |
| Crown Heights / Prospect-Lefferts | 40 | 47 | -15% | Crwn Hts / PLG | |
| Bedford-Stuyvesant | 47 | 61 | -23% | Bedford-Stuyvesant | |
| East Williamsburg/Bushwick | 56 | 50 | 12% | East Williamsburg/Bushwick | |
| Prospect Park South | 35 | 50 | -30% | Prospect Park South | |
| South Brooklyn | 71 | 76 | -7% | South Brooklyn | |
| | | | | -70% | -45% -20% 5% 30% |

Average Rent by Neighborhood _____

| | Dec 2023 | Dec 2022 | YoY | | ANNUAL | CHANGE IN | AVERAGE | RENT | |
|--------------------------------------|----------|----------|------|----------------------------|--------|-----------|---------|------|-----|
| Greenpoint | \$4,848* | \$4,369 | 11% | Greenpoint | | | | | |
| North Williamsburg | \$5,449* | \$4,775 | 14% | North Williamsburg | | | | | |
| South Williamsburg | \$4,932* | \$4,688 | 5% | South Williamsburg | | | | | |
| DUMBO | \$6,291 | \$6,567 | -4% | DUMBO | | | | | |
| Brooklyn Heights | \$4,925 | \$5,415 | -9% | Brooklyn Heights | | | | | |
| Boerum Hill / Cobble Hill | \$5,071 | \$5,827 | -13% | Brm HI / Cbl HI | | | | | |
| Carroll Gardens / Gowanus / Red Hook | \$4,567 | \$4,461 | 2% | Crl Grds / Gwns / Rd Hk | | | | | |
| Downtown Brooklyn | \$4,456 | \$4,614 | -3% | Downtown Brooklyn | | | | | |
| Park Slope | \$4,282 | \$4,189 | 2% | Park Slope | | | | | |
| Fort Greene / Clinton Hill | \$4,636* | \$3,837 | 21% | Fort Gr. / Clinton Hill | | | | | |
| Prospect Heights | \$4,858 | \$4,026 | 21% | Prospect Heights | | | | | |
| Crown Heights / Prospect-Lefferts | \$3,654 | \$3,187 | 15% | Crwn Hts / PLG | | | | | |
| Bedford-Stuyvesant | \$3,540 | \$3,349 | 6% | Bedford-Stuyvesant | | | | | |
| East Williamsburg/Bushwick | \$3,266 | \$3,154 | 4% | East Williamsburg/Bushwick | | | | | |
| Prospect Park South | \$3,008 | \$3,132 | -4% | Prospect Park South | | | | | |
| South Brooklyn | \$2,905* | \$2,405 | 21% | South Brooklyn | | | | | |
| *New Record | | | | -20% | -10% | 0% | 10% | 20% | 30% |

Prospect Park South includes Windsor Terrace, Greenwood Heights, Prospect Park South, Kensington and Flatbush. South Brooklyn includes neighborhoods south of Foster Avenue, west of McDonald Avenue south of Greenwood Cemetery, east of Utica Avenue south of Fulton Street, and east of East New York Avenue south of Clarkson Avenue.

