## The Corcoran Report

FEBRUARY 2022 | BROOKLYN | RENTAL MARKET

#### February 2022: Median Rents Nears a Two-Year High, Dampering Leasing Activity Relative to Last Year.

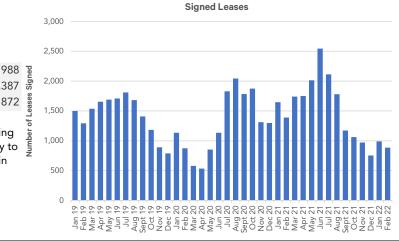
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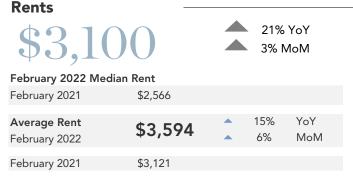
Leasing activity fell by double-digits annually for the seventh consecutive month. The year-over-year gain in median rent was the highest seen in over three years, elongating time that listings spent on the market. Inventory remains lower than a year ago, but above where supply was pre-Covid.

#### Leases Signed

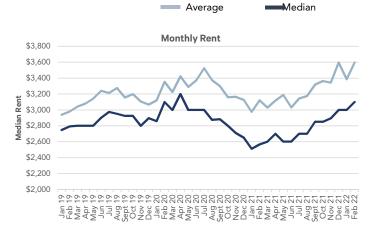
883	-36% for -11% MoM
January 2022	988
February 2021	1,387
February 2020	872

The number of reported leases declined versus January, mirroring a four-year leasing pattern where lease activity fell from January to February. While lease activity declined versus the same month in 2021, the figure was nearly level with February 2020.





Median rent in Brooklyn reached a 22-month high and was just -5% below the April 2020 peak. Near-record high rents for larger residences skewed overall average up 15%, to just under \$3,600.



### **Active Listings**







Inventory typically increases between January and February, and this year returned to typical market patterns by seeing a 6% rise in listings versus January. Record high rents drove days on market to its highest point in over three years.

10,000 100 Active Listings 8,000 80 60 6,000 40 skeg Number 4.000 2,000 20 0  $\cap$ 66600000 Jan Jun Aug Aug Nov Jan Var Jun Vov Jun Vov Jul Vayr Aug Apr Jun Jul

Listed Inventory and Days on Market

Figure reflects leases reported signed within the report month reported by any agency in Brooklyn and signed are publicly reported. By bedroom stats exclude units larger than three bedrooms. Price figures based on last asking prices for leases reported signed but actual rents may be lower. Figure reflects units actively listed as of the last day of the report month. Days on market only reflects units that were listed for more than one day prior to being marked as leased. All material herein is intended for information purposes only and has been compiled from sources deemed reliable. Though information is believed to be correct, it is presented subject to errors, omissions, changes or withdrawal without notice. This is not intended to solicit property already listed. Equal Housing Opportunity. The Corcoran Group is a licensed real estate broker. Owned and operated by NRT LLC.

-64% YoY

6% MoM

12.000

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120

on Market

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#### Leases Signed by Bedroom

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Studios	101	•	-47%	YoY	0
One Bedrooms	364	•	-33%	YoY	8
Two Bedrooms	265	•	-39%	YoY	gned
Three Bedrooms	125	•	-25%	YoY	s Sig
					ů.

All unit types experienced double-digit year-over-year declines in the number of leases signed. Studios lease activity declined the most, a -47% drop from last year. The number of three bedroom leases signed, which declined the least of all unit types, surpassed studio leases activity for the first time since early 2019.



#### Average Rent by Bedroom

Studios	\$2,693	27%	YoY	\$5
One Bedrooms	\$3,043	16%	YoY	\$4
Two Bedrooms	\$3,861	15%	YoY	Kent
Three Bedrooms	\$4,719	19%	YoY	<b>36 K</b>
				E co

Similar to last month, average rent increased by double-digits yearover-year for all bedroom types. Studios displayed the largest increase versus last years' low figure, marking the eighth consecutive month of annual gains. One bedroom average rent growth of 16% kept the figure around \$3,000 for the third straight month.

#### Average Rent by Bedroom

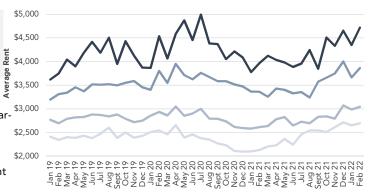
One Bedrooms

Studios

Two Bedrooms

Three Bedrooms

\$5,500



#### Days on Market by Bedroom

Studios	53	•	-37%	YoY
One Bedrooms	110		28%	YoY
Two Bedrooms	100		29%	YoY
Three Bedrooms	121	<b></b>	62%	YoY

Days on market increased dramatically year-over-year for all unit types except studios. Despite climbing rents across-the-board, price sensitive renters were eager to lock in a studio lease ahead of the peak spring leasing season.

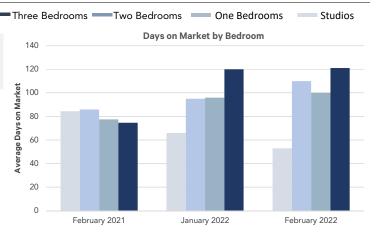


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February 2022: Leasing activity decreased by double-digits year-over-year for almost all Brooklyn neighborhoods. However, renters gravitated towards residential neighborhoods where price gains were more modest such as Carroll Gardens, as well as to areas with new rental product such as Prospect Heights. The largest average rent increase versus last year occurred in Greenpoint, South Williamsburg and Downtown Brooklyn, all over 30%.

### Leases Signed by Neighborhood

	Feb 2022	Feb 2021	Y-0-Y	
Greenpoint	28	59	-53%	Annual Change in Leases Signed
North Williamsburg	57	119	-52%	Greenpoint
South Williamsburg	41	77	-47%	North Williamsburg
DUMBO	21	28	-25%	South Williamsburg
Brooklyn Heights	33	54	-39%	DUMBO
Boerum Hill / Cobble Hill	44	83	-47%	Brooklyn Heights
Carroll Gardens / Gowanus / Red Hook	65	47	38%	Brm HI / Cbl HI
Downtown Brooklyn	55	124	-56%	Crl Grds / Gwns / Rd Hk
Park Slope	82	120	-32%	Downtown Brooklyn
Fort Greene / Clinton Hill	60	130	-54%	Park Slope
Prospect Heights	54	41	32%	Fort Gr. / Clinton Hill
Crown Heights / Prospect-Lefferts	51	89	-43%	Prospect Heights
Bedford-Stuyvesant	88	89	-1%	Crwn Hts / PLG
East Williamsburg / Bushwick	53	153	-65%	Bedford-Stuyvesant
Prospect Park South	58	71	-18%	East Williamsburg / Bushwick
South Brooklyn	93	103	-10%	Prospect Park South
-				South Brooklyn
				-80% -60% -40% -20% 0% 20% 40% 60%

#### Average Rent by Neighborhood

	Feb 2022	Feb 2021	Y-0-Y	Annual Change in Average Rent
Greenpoint	\$3,803	\$2,876	32%	Greenpoint
North Williamsburg	\$4,522	\$3,593	26%	North Williamsburg
South Williamsburg	\$4,533	\$3,418	33%	South Williamsburg
DUMBO	\$5,685	\$4,660	22%	
Brooklyn Heights	\$4,520	\$5,041	-10%	DUMBO
Boerum Hill / Cobble Hill	\$3,967	\$3,742	6%	Brooklyn Heights
Carroll Gardens / Gowanus / Red Hook	\$3,900	\$3,558	10%	Brm HI / Cbl HI
Downtown Brooklyn	\$4,099	\$3,098	32%	Crl Grds / Gwns / Rd Hk
Park Slope	\$3,489	\$3,738	-7%	Downtown Brooklyn
Fort Greene / Clinton Hill	\$3,713	\$3,052	22%	Park Slope
Prospect Heights	\$4,174	\$3,467	20%	Fort Gr. / Clinton Hill
Crown Heights / Prospect-Lefferts	\$3,166	\$2,471	28%	Prospect Heights
Bedford-Stuyvesant	\$3,169	\$2,495	27%	
East Williamsburg / Bushwick	\$2,949	\$2,652	11%	Crwn Hts / PLG
Prospect Park South	\$2,691	\$2,414	11%	Bedford-Stuyvesant
South Brooklyn	\$2,300	\$1,939	19%	East Williamsburg / Bushwick
				Prospect Park South
				South Brooklyn
				-20% -10% 0% 10% 20% 30%

Prospect Park South includes Windsor Terrace, Greenwood Heights, Prospect Park South, Kensington and Flatbush. South Brooklyn includes neighborhoods south of Foster Avenue, west of McDonald Avenue south of Greenwood Cemetery, east of Utica Avenue south of Fulton Street, and east of East New York Avenue south of Clarkson Avenue.

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