# The Corcoran Report

July 2023 | BROOKLYN | RENTAL MARKET

### July 2023: Lease Activity Rises Slightly as Median Rent Increases

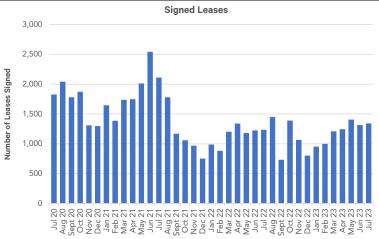
The number of reported signed leases increased 9% compared to July 2022. Average and median rent both increased by single-digits versus last year, but median rent grew to set a new record. Price sensitivity prompted renters to seek new options, driving up inventory to a two-year high.

### **Leases Signed**

9% YoY 2% MoM

July 2022 1,236 2,111 July 2021 July 2020 1,827

The number of reported signed leases increased 9% compared to July 2022. Despite the increase, July 2023 had less activity than three of the four previous Julys and had 25% fewer signed leases than pre-pandemic July 2019.



#### **Rents**

\$3,926



8% YoY 3% MoM

### July 2023 Median Rent

July 2022 \$3,645 4% YoY **Average Rent** \$4,395 (\$0)MoM July 2023 July 2022 \$4,217

July marked the twenty-third consecutive month of average annual rent growth. Median rent reached a new record-high as it surpassed June's figure. Average rent remained consistent with June and had the smallest monthly increase since September 2021.



Median

### **Active Listings**

36% YoY % MoM

### **Days on Market**



-38% MoM

Active listings increased by just eleven listings compared to June, but had the largest annual increase in two years. Days on market declined 7% annually to 55, a low figure typical for July as expiring leases hurried renters to look for new homes.



Figure reflects leases reported signed within the report month reported by any agency in Brooklyn and may include furnished and/or short term rentals. Not all leases that are signed are publicly reported. By bedroom stats exclude units larger than three bedrooms. Price figures based on last asking prices for leases reported signed but actual rents may be lower. Figure reflects units actively listed as of the last day of the report month. Days on market only reflects units that were listed for more than one day prior to being marked as leased. All material herein is intended for information purposes only sources deemed reliable. Though information is believed to be correct, it is presented subject to errors, omissions, changes or withdrawal without notice. This is not intended to solicit pr Housing Opportunity. The Corcoran Group is a licensed real estate broker. Owned and operated Anywhere Real Estate Inc

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#### **Leases Signed by Bedroom** Three Bedrooms Two Bedrooms One Bedrooms Studios Signed Leases by Bedroom Type 1,000 Studios 160 -13% YoY 25% YoY One Bedrooms 515 800 Two Bedrooms -2% YoY Number of Leases Signed 418 700 Three Bedrooms 195 14% YoY 600 500 Reported signed leases increased annually for one and three 400 bedrooms. One bedrooms increased 25% annually, the largest 300 of any bedroom type. Two bedroom lease activity declined versus a year ago for only the second time in two years. 100 Jul 28 Sept 28 Average Rent by Bedroom Three Bedrooms ——Two Bedrooms One Bedrooms Studios **Average Rent by Bedroom** \$6,500 \$6,000 9% \$3,288 YoY Studios \$5,500 \$3,688 6% YoY One Bedrooms \$5,000 \$4,534 3% YoY Two Bedrooms \$4,500 Three Bedrooms \$5,718 YoY \$4,000 \$3,500 \$3,000 Average rent increased year-over-year for all bedroom types except \$2,500 three bedrooms. This was the first annual decrease for any unit type Jul 28 Sept 28 Oof 28 Oof 28 Oof 28 Oof 28 Oof 28 Jul 28 Sept 21 Jul 28 Sept 28 Sept 28 Jul 28 J since September 2021.

# Days on Market by Bedroom

Studios	52	_	-2%	YoY	
One Bedrooms	53	_	2%	YoY	
Two Bedrooms	54	•	-14%	YoY	
Three Bedrooms	68	_	11%	YoY	

Days on market increased for one and three bedrooms and fell for studios and two bedrooms. Two bedrooms days on market fell 14%, only the second annual decrease in over a year.



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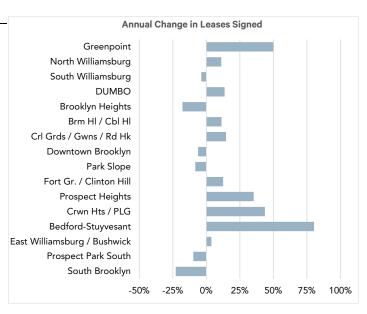
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July 2023: Average rent increased in fourteen of sixteen neighborhoods. Four neighborhoods achieved new records for average rent. Bedford-Stuyvesant had an 80% increase in annual signed leases as an influx of expiring leases hit the market.

## Leases Signed by Neighborhood

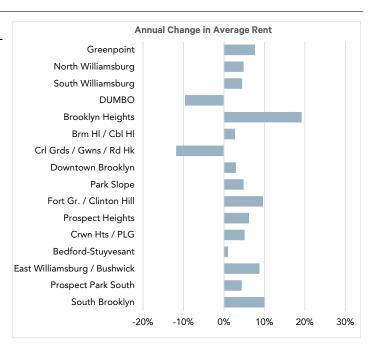
July 2023	July 2022	Y-O-Y
81	54	50%
90	81	11%
52	54	-4%
25	22	14%
37	45	-18%
69	62	11%
70	61	15%
152	162	-6%
122	133	-8%
90	80	13%
69	51	35%
102	71	44%
128	71	80%
83	80	4%
74	82	-10%
98	127	-23%
	81 90 52 25 37 69 70 152 122 90 69 102 128 83 74	81     54       90     81       52     54       25     22       37     45       69     62       70     61       152     162       122     133       90     80       69     51       102     71       128     71       83     80       74     82



# **Average Rent by Neighborhood**

\* New Record

	July 2023		July 2022	Y-O-Y
Greenpoint	\$4,537	-	\$4,214	8%
North Williamsburg	\$5,108		\$4,871	5%
South Williamsburg	\$4,598		\$4,400	5%
DUMBO	\$7,383		\$8,169	-10%
Brooklyn Heights	\$6,718		\$5,636	19%
Boerum Hill / Cobble Hill	\$5,615		\$5,465	3%
Carroll Gardens / Gowanus / Red Hook	\$4,164		\$4,722	-12%
Downtown Brooklyn	\$4,652		\$4,519	3%
Park Slope	\$5,144	*	\$4,906	5%
Fort Greene / Clinton Hill	\$4,514		\$4,118	10%
Prospect Heights	\$5,029	*	\$4,735	6%
Crown Heights / Prospect-Lefferts	\$3,565		\$3,391	5%
Bedford-Stuyvesant	\$3,515		\$3,480	1%
East Williamsburg / Bushwick	\$3,568		\$3,280	9%
Prospect Park South	\$3,350	*	\$3,210	4%
South Brooklyn	\$2,804	*	\$2,549	10%



Prospect Park South includes Windsor Terrace, Greenwood Heights, Prospect Park South, Kensington and Flatbush. South Brooklyn includes neighborhoods south of Foster Avenue, west of McDonald Avenue south of Greenwood Cemetery, east of Utica Avenue south of Fulton Street, and east of East New York Avenue south of Clarkson Avenue

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