The Corcoran Report

MAY 2023 | MANHATTAN | RENTAL MARKET

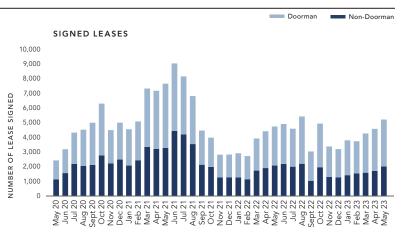
May 2023: Growing Inventory Promotes Strong Leasing Activity Despite Rents Approaching Peak

Despite rents reaching new all-time highs, May was the second strongest month for leasing activity since August 2021. Renter mobility was supported by an increase in listings where the number of options was the highest they've had in twenty-one months.

Leases Signed .

5,180			+10% VS. +14% VS. A	MAY 2022 PRIL 2023
Doorman	3,196	-	21%	YoY
Non-Doorman	1,984		-3%	YoY

Lease activity grew 10% annually to reach 5,180 leases, the eighth consecutive month of annual gains. The year-over-year increased was solely due to the Doorman market as non-doorman lease activity was actually lower than May 2022. This was the third consecutive month of annual lease declines in the non-doorman market.



Market Wide

Doorman

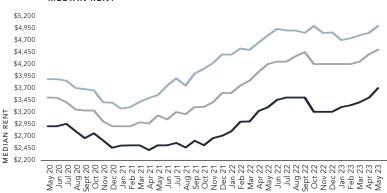
Non-Doorman

Rent Rates _____

\$4,50)0		MAY 2022 APRIL 2023
Median Doorman Non-Doorman	\$4,995 \$3,695	4% 12%	ΥοΥ ΥοΥ
Average Doorman Non-Doorman	\$6,148 \$4,447	3% 8%	YoY YoY

Median and average rent set new records in May. Median rent has been climbing for the past 21 months, though just in the last two months annual growth has been in the single-digits. Both doorman and non-doorman price figures climbed higher.

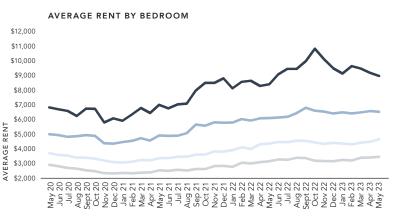
MEDIAN RENT



Average Rent by Bedroom _

Studios	\$3,414	10%	YoY
One Bedrooms	\$4,604	7%	YoY
Two Bedrooms	\$6,475	7%	YoY
Three Bedrooms	\$8,917	7%	YoY

Annual rent growth occurred across all unit types with studio and one bedroom average rent setting new records. Two and three bedroom average rent were still below their peaks seen last Fall.



Two Bedrooms

Three Bedrooms

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Studios

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Active Listings _____

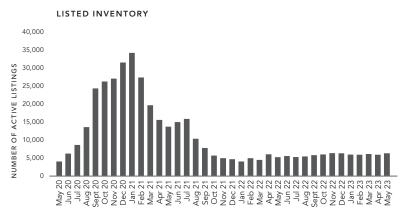
6,32	29		% VS. MAY 2022 VS. APRIL 2023
Jan 2023	Feb 2023	Mar 2023	Apr 2023
5,824	6,020	5,835	6,227

The number of listings climbed by 15% versus last year, reaching its highest level since August 2021. Inventory has increased annually for eight of the past nine months. Due to rising rents, a greater number of renters are opting out of renewals in hopes of finding better deals elsewhere.

Visible Vacancy_____

Jan 2023 Feb 2023 Mar 2023 Apr 2023 9 16% 9 18% 9 18% 9 18%	2.20)%		5 VS. MAY 2022 VS. APRIL 2023
2.10/0 $2.10/0$ $2.10/0$ $2.10/0$	$rac{Jan 2023}{2.16\%}$	Feb 2023	Mar 2023	Apr 2023

Visible vacancy increased slightly month-over-month for the first time since February and reached its highest level in five months. Given how strong lease activity was in May, the higher vacancy stat reflects renters response to record high pricing.





Days on Market _



Renters took longer to sign leases at both doorman and nondoorman properties compared to last year. However, due to the expanding share of doorman leases, which signed 10 days faster than non-doorman properties in May, the overall figure of 87 days was unchanged year-over-year.



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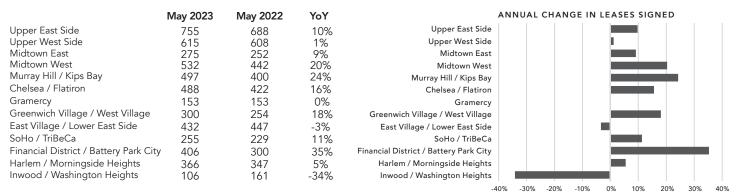
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May 2023: Leasing activity increased in a majority of neighborhoods, increasing the most in the Financial District / Battery Park City where average rent was only 2% higher than last year. A 13% increase in average rent year-over-year in East Village / Lower East Side pushed vacancy to 2.9%, the highest in Manhattan.

Leases Signed by Neighborhood ____



Average Rent by Neighborhood _____

	May 2023	May 2022	YoY	AN	NUAL CHANGE	IN AVERAGE RENT
Upper East Side	\$5.348	\$4,878	10%	Upper East Side		
Upper West Side	\$5,933	\$5,427	9%	Upper West Side		
Midtown East	\$5,566	\$5,595	-1%	Midtown East		
Midtown West	\$5,292	\$5,042	5%	Midtown West		
Murray Hill / Kips Bay	\$4,978	\$4,689	6%	Murray Hill / Kips Bay		
Chelsea / Flatiron	\$6,696	\$6,485	3%	Chelsea / Flatiron		
Gramercy	\$5,030	\$4,988	1%	Gramercy		
Greenwich Village / West Village	\$6,175	\$5,660	9%	Greenwich Village / West Village		
East Village / Lower East Side	\$5,088	\$4,524	12%	East Village / Lower East Side		
SoHo / TriBeCa	\$8,567	\$9,541	-10%	SoHo / TriBeCa		
Financial District / Battery Park City	\$5,201	\$5,114	2%	Financial District / Battery Park City		
Harlem / Morningside Heights	\$3,608*	\$3,206	13%	Harlem / Morningside Heights		
Inwood / Washington Heights	\$2,449	\$2,299	7%	Inwood / Washington Heights		

*New Record

Vacancy by Neighborhood—

	May 2023	May 2022	YoY	MAY 2023 VACANCY
Upper East Side	1.46%	1.28%	0.2%	Upper East Side
Upper West Side	1.87%	1.90%	0.0%	Upper West Side
Midtown East	2.58%	2.27%	0.3%	Midtown East
Midtown West	2.49%	2.21%	0.3%	Midtown West
Murray Hill / Kips Bay	2.47%	1.25%	1.2%	Murray Hill / Kips Bay
Chelsea / Flatiron	2.86%	2.43%	0.4%	Chelsea / Flatiron
Gramercy	0.77%	0.89%	-0.1%	Gramercy
Greenwich Village / West Village	2.18%	0.65%	1.5%	Greenwich Village / West Village
East Village / Lower East Side	2.90%	2.76%	0.1%	East Village / Lower East Side
SoHo / TriBeCa	2.25%	1.16%	1.1%	SoHo / TriBeCa
Financial District / Battery Park City		1.80%	0.3%	Financial District / Battery Park City

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