# The Corcoran Report

1Q | 2025 | MIAMI BEACHES & MIAMI COASTAL MAINLAND





## Miami Beaches

The Miami Beaches include the following areas. Sunny Isles Beach, Bal Harbour, Bay Harbor Islands, Surfside, Miami Beach, Fisher Island, and Key Biscayne

- Miami Beach single-family home sales fell 14% year-over-year to their second-lowest first quarter total in over ten years.
- Condo closings declined year-over-year for the 12th time in 13 quarters, down 10% to about 600 closings. This was the slowest first quarter for the Miami Beach condo market since 2013.
- Despite fewer closings, single-family average and median price figures rose by double-digit annual percentages, up 54% and 25% to \$7.5M and \$3.7M, respectively. The number of First Quarter 2025 single-family closings over \$10M rose 65% annually, driving overall price figures higher.
- With closings largely consolidated at newer properties, condo price figures climbed versus 2024. The average price rose 12% annually to \$1.56M, while median price spiked 14% to \$700K.
- Single-family active listings increased 12% annually to 462 homes, whereas listed condo inventory grew 23% year-over-year to a four-year high of 4,306 units.
- The highest-priced single-family closing of the quarter was at 40 Palm Avenue on the South Beach Islands for just over \$45M.
- The most expensive condo sale of the quarter was The Surf Club N1021 for \$27.5M (\$5,168 per square foot).

## Condo/Co-Op/Townhouse

**Closed Sales** 

Median Sales Price

+14% YEAR OVER YEAR

Average Sales Price

+12% YEAR OVER YEAR

Inventory

4,306

+23% YEAR OVER YEAR

## Single Family

-10% YEAR OVER YEAR

**Closed Sales** 

-14% YEAR OVER YEAR

Median Sales Price

+25% YEAR OVER YEAR

Average Sales Price

\$3.7M \$7.5M

+54% YEAR OVER YEAR

Inventory

+12% YEAR OVER YEAR

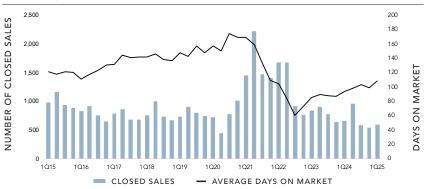


## Miami Beaches by Product Type

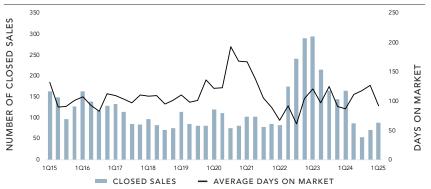
CONDO/CO-OP/TOWNHO	USE 1Q25	4024	%CHG(QTR)	1024	%CHG(YR)
CLOSED SALES	601	548	+10%	667	-10%
SALES VOLUME	\$938M	\$733M	+28%	\$929M	+1%
DAYS ON MARKET	116	100	+16%	98	+19%
MEDIAN PRICE	\$700K	\$695K	+1%	\$615K	+14%
AVERAGE PRICE	\$1.6M	\$1.3M	+17%	\$1.4M	+12%
AVERAGE PPSF	\$1,130	\$995	+14%	\$1,052	+7%
INVENTORY	4,306	3,851	+12%	3,503	+23%
AVERAGE DISCOUNT	-5.8%	-7.5%	+1.7%	-7.3%	+1.5%

SINGLE FAMILY	1Q25	4024	%CHG(QTR)	1024	%CHG(YR)
CLOSED SALES	76	84	-10%	88	-14%
SALES VOLUME	\$572M	\$605M	-5%	\$429M	+33%
DAYS ON MARKET	92	127	-28%	87	+6%
MEDIAN PRICE	\$3.7M	\$3.0M	+24%	\$3.0M	+25%
AVERAGE PRICE	\$7.5M	\$7.2M	+5%	\$4.9M	+54%
AVERAGE PPSF	\$2,044	\$2,026	+1%	\$1,492	+37%
INVENTORY	462	379	+22%	414	+12%
AVERAGE DISCOUNT	-10.2%	-12.1%	+1.9%	-9.6%	-0.5%

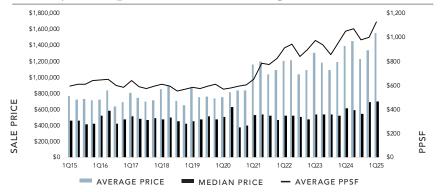
#### Condo/Co-Op Closed Sales



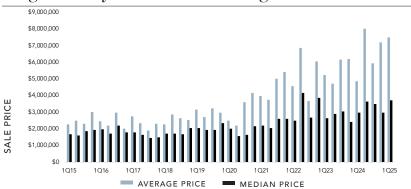
#### Single Family Closed Sales



#### Condo/Co-Op Median and Average Price



#### Single Family Median and Average Price



#### Neighborhoods % CHANGE (YEAR-OVER-YEAR) Sunny Isles Beach Bal Harbour CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$2.5M \$2.0M \$1.5M Surfside Bay Harbor Islands CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$5.0M \$1.7M \$1.1M North Beach South Beach, Oceanfront CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$1.3M \$800K \$4.9M South Beach, West of Collins Mid-Beach ==0000 CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$669K \$1.3M \$9.0M South Beach Islands South Of Fifth CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$2.3M \$1.2M \$13.7M Fisher Island Key Biscayne CONDO AVG PRICE CONDO AVG PRICE SINGLE FAMILY AVG PRICE \$6.2M \$2.2M \$5.5M



## South Of Fifth

From South Pointe Drive to 5th Street

CONDO/CO-OP/TOWNHO	JSE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	51	32	+59%	45	+13%
SALES VOLUME	\$120M	\$74M	+62%	\$99M	+21%
DAYS ON MARKET	123	100	+24%	104	+18%
MEDIAN PRICE	\$1.1M	\$1.5M	-25%	\$1.5M	-25%
AVERAGE PRICE	\$2.3M	\$2.3M	+2%	\$2.2M	+7%
AVERAGE PPSF	\$1,806	\$1,577	+15%	\$1,557	+16%
INVENTORY	243	233	+4%	204	+19%
AVERAGE DISCOUNT	-5.8%	-8.7%	+2.8%	-5.7%	-0.1%

SINGLE FAMILY

## South Beach, Oceanfront

From 5th Street to 24th Street, East of Collins Avenue and Ocean Court

CONDO/CO-OP/TOWNHOU	JSE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	15	20	-25%	13	+15%
SALES VOLUME	\$19.2M	\$17.6M	+9%	\$23.2M	-17%
DAYS ON MARKET	100	111	-10%	127	-21%
MEDIAN PRICE	\$870K	\$783K	+11%	\$930K	-6%
AVERAGE PRICE	\$1.3M	\$882K	+45%	\$1.8M	-28%
AVERAGE PPSF	\$1,316	\$1,076	+22%	\$1,917	-31%
INVENTORY	219	194	+13%	144	+52%
AVERAGE DISCOUNT	-5.8%	-4.7%	-1.1%	-7.7%	+1.8%

SINGLE FAMIL

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.

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## South Beach, West of Collins

From 5th Street to 24th Street, West of Collins Avenue and Ocean Court

CONDO/CO-OP/TOWNHOUSE	1Q25	4024	%CHG(QTR)	1024	%CHG(YR)
CLOSED SALES	109	117	-7%	148	-26%
SALES VOLUME	\$73M	\$96.5M	-24%	\$67.5M	+8%
DAYS ON MARKET	102	79	+30%	77	+33%
MEDIAN PRICE	\$365K	\$327K	+12%	\$327K	+12%
AVERAGE PRICE	\$669K	\$825K	-19%	\$456K	+47%
AVERAGE PPSF	\$789	\$965	-18%	\$602	+31%
INVENTORY	801	693	+16%	548	+46%
AVERAGE DISCOUNT	-5.9%	-5.6%	-0.3%	-4.6%	-1.3%

#### SINGLE FAMILY

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.

# South Beach Islands

Including Palm, Hibiscus, Star and the Venetian Islands

CONDO/CO-OP/TOWNHOU	JSE 1Q25	4Q24	%CHG(QTR	1024	%CHG(YR)
CLOSED SALES	19	11	+73%	17	+12%
SALES VOLUME	\$22.7M	\$14.0M	+62%	\$20.8M	+9%
DAYS ON MARKET	106	93	+14%	116	-9%
MEDIAN PRICE	\$1.0M	\$900K	+12%	\$850K	+18%
AVERAGE PRICE	\$1.2M	\$1.3M	-6%	\$1.2M	-3%
AVERAGE PPSF	\$864	\$894	-3%	\$1,011	-15%
INVENTORY	67	61	+10%	58	+16%
AVERAGE DISCOUNT	-8.5%	-8.7%	+0.2%	-7.5%	-1.0%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR	1024	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 13	4Q24 6	%CHG(QTR +117%	7	%CHG(YR) +86%
CLOSED SALES	13	6	+117%	7	+86%
CLOSED SALES SALES VOLUME	13 \$178M	6 \$74.6M	+117% +139%	7 \$65.7M	+86% +171%
CLOSED SALES SALES VOLUME DAYS ON MARKET	13 \$178M 106	6 \$74.6M 165	+117% +139% -36%	7 \$65.7M 100	+86% +171% +7%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	13 \$178M 106 \$8.7M	6 \$74.6M 165 \$11.7M	+117% +139% -36%	7 \$65.7M 100 \$7M	+86% +171% +7% +26%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	13 \$178M 106 \$8.7M \$13.7M	6 \$74.6M 165 \$11.7M \$12.4M	+117% +139% -36% -26% +10%	7 \$65.7M 100 \$7M \$9.4M	+86% +171% +7% +26% +46%



## Mid-Beach

From 24<sup>th</sup> Street to 63<sup>rd</sup> Street, including Sunset, La Gorce and Allison Islands

CONDO/CO-OP/TOWNHOUSE	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	77	68	+13%	94	-18%
SALES VOLUME	\$99M	\$60M	+65%	\$109M	-10%
DAYS ON MARKET	129	112	+15%	98	+31%
MEDIAN PRICE	\$690K	\$586K	+18%	\$650K	+6%
AVERAGE PRICE	\$1.3M	\$882K	+45%	\$1.2M	+10%
AVERAGE PPSF	\$979	\$773	+27%	\$865	+13%
INVENTORY	614	567	+8%	484	+27%
AVERAGE DISCOUNT	-6.4%	-8.7%	+2.3%	-8.8%	+2.4%
SINGLE FAMILY	1Q25	4024	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	26	26	0%	31	-16%
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SALES VOLUME	\$234M	\$281M	-17%	\$184M	+27%
DAYS ON MARKET	\$234M 111	\$281M 171	-17% -35%		
		•••••		\$184M	+27%
DAYS ON MARKET	111	171	-35%	\$184M 88	+27% +26%
DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	111 \$5.3M	171 \$4.9M	-35% +6%	\$184M 88 \$4.2M	+27% +26% +27%
DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	111 \$5.3M \$9.0M	171 \$4.9M \$10.8M	-35% +6% -17%	\$184M 88 \$4.2M \$5.9M	+27% +26% +27% +52%

## North Beach

From 63<sup>rd</sup> Street to 87<sup>th</sup> Street, including North Bay Village and Normandy Isles

CONDO/CO-OP/TOWNHO	USE 1Q25	4Q24	%CHG(QTR	) 1Q24	%CHG(YR)
CLOSED SALES	84	76	+11%	103	-18%
SALES VOLUME	\$67.2M	\$43.0M	+56%	\$64.1M	+5%
DAYS ON MARKET	97	102	-5%	93	+4%
MEDIAN PRICE	\$390K	\$393K	-1%	\$400K	-3%
AVERAGE PRICE	\$800K	\$566K	+41%	\$622K	+29%
AVERAGE PPSF	\$786	\$492	+60%	\$586	+34%
INVENTORY	626	524	+19%	494	+27%
AVERAGE DISCOUNT	-4.2%	-6.5%	+2.3%	-6.3%	+2.1%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR	) 1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 17	4Q24 25	%CHG(QTR -32%	) 1Q24 19	%CHG(YR) -11%
				<u>'</u>	
CLOSED SALES	17	25	-32%	19	-11%
CLOSED SALES SALES VOLUME	17 \$84M	25 \$101M	-32% -17%	19 \$30.1M	-11% +177%
CLOSED SALES SALES VOLUME DAYS ON MARKET	17 \$84M 70	25 \$101M 76	-32% -17% -8%	19 \$30.1M 83	-11% +177% -16%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	17 \$84M 70 \$1.7M	25 \$101M 76 \$1.6M	-32% -17% -8% +11%	19 \$30.1M 83 \$1.2M	-11% +177% -16% +44%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	17 \$84M 70 \$1.7M \$4.9M	25 \$101M 76 \$1.6M \$4.0M	-32% -17% -8% +11% +22%	19 \$30.1M 83 \$1.2M \$1.6M	-11% +177% -16% +44% +210%



## Surfside

From 87th Street to 96th Street

CONDO/CO-OP/TOWNHO	USE 1Q25	4024	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	14	9	+56%	22	-36%
SALES VOLUME	\$70M	\$23M	+205%	\$141M	-50%
DAYS ON MARKET	139	131	+6%	118	+18%
MEDIAN PRICE	\$1.5M	\$925K	+64%	\$1.2M	+26%
AVERAGE PRICE	\$5.0M	\$2.5M	+96%	\$6.4M	-22%
AVERAGE PPSF	\$2,732	\$1,713	+59%	\$2,826	-3%
INVENTORY	120	133	-10%	89	+35%
AVERAGE DISCOUNT	-4.9%	-5.3%	+0.4%	-10.7%	+5.8%
SINGLE FAMILY	1Q25	4024	%CHG(QTR)	1024	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 8	4Q24 7	%CHG(QTR) +14%	1Q24 11	%CHG(YR) -27%
CLOSED SALES	8	7	+14%	11	-27%
CLOSED SALES SALES VOLUME	8 \$13.3M	7 \$24.6M	+14% -46%	11 \$31.8M	-27% -58%
CLOSED SALES SALES VOLUME DAYS ON MARKET	8 \$13.3M 79	7 \$24.6M 141	+14% -46% -44%	11 \$31.8M 58	-27% -58% +37%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	8 \$13.3M 79 \$1.8M	7 \$24.6M 141 \$1.6M	+14% -46% -44% +14%	11 \$31.8M 58 \$1.4M	-27% -58% +37% +26%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	8 \$13.3M 79 \$1.8M \$1.7M	7 \$24.6M 141 \$1.6M \$3.5M	+14% -46% -44% +14% -53%	11 \$31.8M 58 \$1.4M \$2.9M	-27% -58% +37% +26% -42%

# Bay Harbor Islands

Including Indian Creek Island

CONDO/CO-OP/TOWNHO	OUSE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	24	21	+14%	28	-14%
SALES VOLUME	\$26.7M	\$16.9M	+58%	\$23.5M	+14%
DAYS ON MARKET	130	101	+29%	99	+31%
MEDIAN PRICE	\$688K	\$610K	+13%	\$680K	+1%
AVERAGE PRICE	\$1.1M	\$806K	+38%	\$840K	+33%
AVERAGE PPSF	\$812	\$612	+33%	\$617	+32%
INVENTORY	180	164	+10%	139	+29%
AVERAGE DISCOUNT	-5.0%	-7.6%	+2.7%	-5.3%	+0.4%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 0	4Q24 0	%CHG(QTR)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	%CHG(YR) -100%
CLOSED SALES	0	0	NA	1	-100%
CLOSED SALES SALES VOLUME	0 \$0	0 \$0	NA 0%	1 \$7.6M	-100% -100%
CLOSED SALES SALES VOLUME DAYS ON MARKET	0 \$0 NA	0 \$0 NA	NA 0% NA	1 \$7.6M 116	-100% -100% NA
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	0 \$0 NA NA	0 \$0 NA NA	NA 0% NA NA	1 \$7.6M 116 \$7.6M	-100% -100% NA -100%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	0 \$0 NA NA	0 \$0 NA NA	NA 0% NA NA	1 \$7.6M 116 \$7.6M \$7.6M	-100% -100% NA -100% NA

## Bal Harbour

From 96th Street to Haulover Beach Park

CONDO/CO-OP/TOWNHOU	SE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	21	29	-28%	21	0%
SALES VOLUME	\$53.5M	\$84.7M	-37%	\$52M	+3%
DAYS ON MARKET	121	137	-12%	130	-7%
MEDIAN PRICE	\$2.2M	\$1.4M	+57%	\$2.5M	-11%
AVERAGE PRICE	\$2.5M	\$2.9M	-13%	\$2.5M	+3%
AVERAGE PPSF	\$1,217	\$1,344	-9%	\$1,183	+3%
INVENTORY	142	138	+3%	138	+3%
AVERAGE DISCOUNT	-7.4%	-7.4%	-0.1%	-7.3%	-0.2%

SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	0	2	-100%	NA	NA
SALES VOLUME	\$0	\$34.0M	-100%	NA	NA
DAYS ON MARKET	NA	237	NA	NA	NA
MEDIAN PRICE	NA	\$17.0M	NA	NA	NA
AVERAGE PRICE	NA	\$17.0M	NA	NA	NA
AVERAGE PPSF	NA	\$2,586	NA	NA	NA
INVENTORY	12	11	+9%	9	+33%
AVERAGE DISCOUNT	NA	-15.0%	NA	NA	NA

# Sunny Isles Beach From Haulover Beach Park to Terracina Avenue

CONDO/CO-OP/TOWNHOUS	E 1Q25	4Q24	%CHG(QTR)	1024	%CHG(YR)
CLOSED SALES	148	117	+26%	141	+5%
SALES VOLUME	\$291M	\$192M	+51%	\$244M	+19%
DAYS ON MARKET	132	105	+26%	107	+23%
MEDIAN PRICE	\$892K	\$1.0M	-13%	\$1.3M	-31%
AVERAGE PRICE	\$2.0M	\$1.6M	+20%	\$1.7M	+14%
AVERAGE PPSF	\$1,087	\$941	+15%	\$1,011	+7%
INVENTORY	1,101	978	+13%	1035	+6%
AVERAGE DISCOUNT	-6.4%	-7.2%	+0.8%	-6.4%	-0.1%
SINGLE FAMILY	1Q25	4024	%CHG(QTR)	1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 1	<b>4Q24</b> 5	%CHG(QTR)	1Q24 5	%CHG(YR) -80%
CLOSED SALES	1	5	-80%	5	-80%
CLOSED SALES SALES VOLUME	1 \$1.5M	5 \$13.0M	-80% -88%	5 \$10.6M	-80% -86%
CLOSED SALES SALES VOLUME DAYS ON MARKET	1 \$1.5M 13	5 \$13.0M 45	-80% -88% -71%	5 \$10.6M 113	-80% -86% -89%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	1 \$1.5M 13 \$1.5M	5 \$13.0M 45 \$1.7M	-80% -88% -71% -10%	5 \$10.6M 113 \$1.5M	-80% -86% -89% -1%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	1 \$1.5M 13 \$1.5M \$1.5M	5 \$13.0M 45 \$1.7M \$2.6M	-80% -88% -71% -10% -42%	5 \$10.6M 113 \$1.5M \$2.1M	-80% -86% -89% -1% -30%



## Fisher Island

CONDO/CO-OP/TOWNHO	USE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	3	8	-63%	7	-57%
SALES VOLUME	\$18.6M	\$58.7M	-68%	\$51.3M	-64%
DAYS ON MARKET	95	157	-40%	150	-37%
MEDIAN PRICE	\$5.5M	\$7.1M	-22%	\$6.1M	-10%
AVERAGE PRICE	\$6.2M	\$7.3M	-16%	\$7.3M	-16%
AVERAGE PPSF	\$2,117	\$2,536	-17%	\$2,172	-3%
INVENTORY	46	41	+12%	39	+18%
AVERAGE DISCOUNT	-8.3%	-12.4%	+4.2%	-8.5%	+0.3%

SINGLE FAMILY

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.

## Key Biscayne

				-/	
CLOSED SALES	36	39	-8%	28	+29%
SALES VOLUME	\$78M	\$50.2M	+55%	\$35M	+124%
DAYS ON MARKET	92	69	+33%	88	+4%
MEDIAN PRICE	\$1.3M	\$1.1M	+14%	\$985K	+30%
AVERAGE PRICE	\$2.2M	\$1.3M	+68%	\$1.2M	+74%
AVERAGE PPSF	\$1,198	\$841	+42%	\$795	+51%
INVENTORY	147	125	+18%	131	+12%
AVERAGE DISCOUNT	-3.2%	-3.9%	+0.7%	-5.8%	+2.6%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTF	R) 1Q24	%CHG(YR)
CLOSED SALES	8	10	-20%	14	-43%
SALES VOLUME	\$43.8M	\$52.7M	-17%	\$99.4M	-56%
DAYS ON MARKET	100	134	250/	_	
	100	134	-25%	95	+5%
MEDIAN PRICE	\$3.2M	\$3.1M	-25% +5%	95 \$3.7M	+5% -13%
MEDIAN PRICE  AVERAGE PRICE					
	\$3.2M	\$3.1M	+5%	\$3.7M	-13%
AVERAGE PRICE	\$3.2M \$5.5M	\$3.1M \$5.3M	+5% +4%	\$3.7M \$7.1M	-13% -23%
AVERAGE PRICE  AVERAGE PPSF	\$3.2M \$5.5M \$1,615	\$3.1M \$5.3M \$1,991	+5% +4% -19%	\$3.7M \$7.1M \$2,056	-13% -23% -21%

CONDO/CO-OP/TOWNHOUSE 1Q25 4Q24 %CHG(QTR) 1Q24 %CHG(YR)



## Miami Coastal Mainland

The Miami Coastal Mainland covers the following areas: Aventura, Miami Shores, Upper East Side, Edgewater, Downtown Miami, Brickell, Coral Gables, and Coconut Grove

- Miami Coastal Mainland single-family home sales rose year-over-year for the third consecutive quarter, up 1% to 197 closings, the strongest first quarter since 2021.
- However, condo sales fell year-over-year for the 12th quarter in a row, down 14% to 723 closings. This was the slowest first quarter for Miami Coastal Mainland condo sales in over 13 years.
- Single-family average and median price figures saw annual gains, with median price rising 9% to \$1.9M and average price jumping 31% to \$3.6M. The market share of single-family home sales over \$5M rose to 20% versus 7% a year ago, driving the gains.
- Amid lower demand, average and median condo price figures fell by single-digit annual percentages.
- Listed inventory continued its upward trend, with single-family and condo active listings up 17% and 48%, respectively, versus a year ago.
- The highest-priced single-family sale of the quarter was the waterfront estates at 4445 Sabal Palm Avenue on the Upper East Side for \$85M, the highest-priced closing in Miami-Dade County since May 2024.
- This quarter's most expensive condo sale was One Grove Park PHA in Coconut Grove for \$22.5M (\$3,504 per square foot).

## Condo/Co-Op/Townhouse

**Closed Sales** 

673

-14% YEAR OVER YEAR

Median Sales Price

\$597K

-5% YEAR OVER YEAR

Average Sales Price

\$891K

-2% YEAR OVER YEAR

Inventory

4,717

+38% YEAR OVER YEAR

### Single Family

**Closed Sales** 

197

+1% YEAR OVER YEAR

Median Sales Price

\$1.9M

+9% YEAR OVER YEAR

Average Sales Price

\$3.6M

+31% YEAR OVER YEAR

Inventory

587

+17% YEAR OVER YEAR

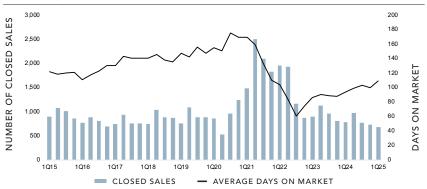


## Miami Coastal Mainland by Product Type

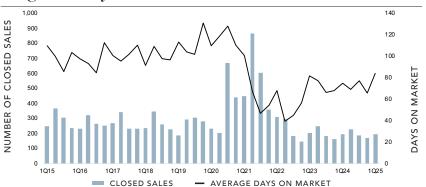
CONDO/CO-OP/TOWNHO	USE 1Q25	4Q24	%CHG(QTR)	1024	%CHG(YR)
CLOSED SALES	673	723	-7%	779	-14%
SALES VOLUME	\$600M	\$720M	-17%	\$706M	-15%
DAYS ON MARKET	102	99	+3%	90	+13%
MEDIAN PRICE	\$597K	\$637K	-6%	\$630K	-5%
AVERAGE PRICE	\$891K	\$996K	-11%	\$906K	-2%
AVERAGE PPSF	\$666	\$693	-4%	\$663	0%
INVENTORY	4,717	4,147	+14%	3,430	+38%
AVERAGE DISCOUNT	-6.2%	-7.4%	+1.2%	-5.2%	-1.0%

SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	197	169	+17%	196	+1%
SALES VOLUME	\$712M	\$453M	+57%	\$542M	+32%
DAYS ON MARKET	84	66	+28%	75	+13%
MEDIAN PRICE	\$1.9M	\$1.8M	+4%	\$1.8M	+9%
AVERAGE PRICE	\$3.6M	\$2.7M	+35%	\$2.8M	+31%
AVERAGE PPSF	\$1,175	\$986	+19%	\$1,006	+17%
INVENTORY	587	500	+17%	502	+17%
AVERAGE DISCOUNT	-8.0%	-7.6%	-0.4%	-7.2%	-0.8%

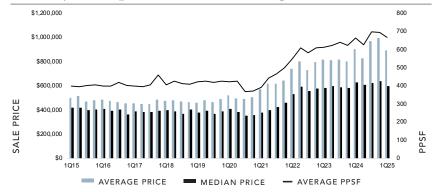
#### Condo/Co-Op Closed Sales



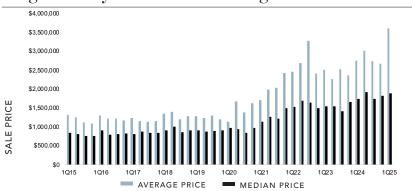
#### Single Family Closed Sales

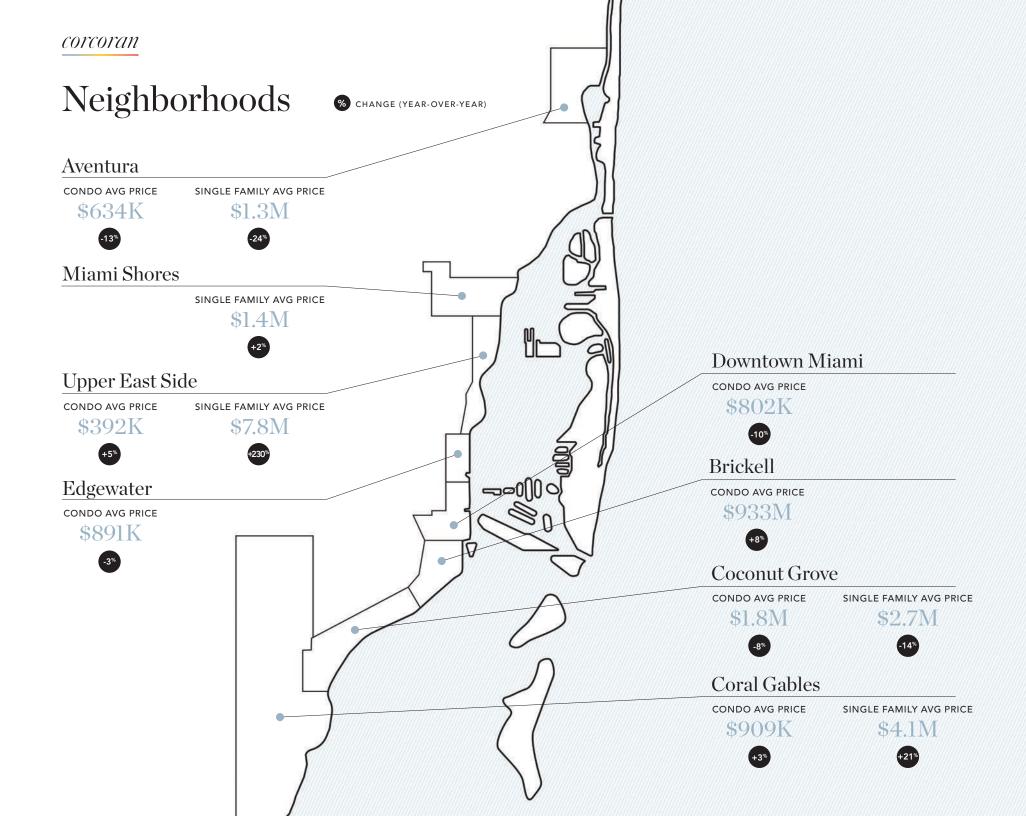


#### Condo/Co-Op Median and Average Price



#### Single Family Median and Average Price







# Coral Gables

CONDO/CO-OP/TOWNHO	USE 1Q25	4Q24	%CHG(QTF	R) 1Q24	%CHG(YR)
CLOSED SALES	78	43	+81%	53	+47%
SALES VOLUME	\$70.9M	\$34.7M	+104%	\$47.0M	+51%
DAYS ON MARKET	96	77	+25%	72	+33%
MEDIAN PRICE	\$588K	\$560K	+5%	\$625K	-6%
AVERAGE PRICE	\$909K	\$807K	+13%	\$887K	+3%
AVERAGE PPSF	\$659	\$640	+3%	\$617	+7%
INVENTORY	185	163	+13%	144	+28%
AVERAGE DISCOUNT	-5.7%	-6.2%	+0.5%	-4.9%	-0.8%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTF	R) 1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 83	4Q24 90	%СНG(QTF -8%	R) 1Q24 89	%CHG(YR) -7%
CLOSED SALES	83	90	-8%	89	-7%
CLOSED SALES SALES VOLUME	83 \$337M	90 \$262M	-8% +29%	89 \$298M	-7% +13%
CLOSED SALES SALES VOLUME DAYS ON MARKET	83 \$337M 98	90 \$262M 69	-8% +29% +43%	89 \$298M 64	-7% +13% +54%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	83 \$337M 98 \$2.7M	90 \$262M 69 \$2.0M	-8% +29% +43% +33%	89 \$298M 64 \$1.8M	-7% +13% +54% +48%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	83 \$337M 98 \$2.7M \$4.1M	90 \$262M 69 \$2.0M \$2.9M	-8% +29% +43% +33% +40%	89 \$298M 64 \$1.8M \$3.3M	-7% +13% +54% +48% +21%

## Coconut Grove

CONDO/CO-OP/TOWNHOU	SE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	58	62	-6%	54	+7%
SALES VOLUME	\$107M	\$130M	-18%	\$108M	-1%
DAYS ON MARKET	107	86	+23%	83	+29%
MEDIAN PRICE	\$1.1M	\$1.7M	-37%	\$1.5M	-30%
AVERAGE PRICE	\$1.8M	\$2.1M	-12%	\$2.0M	-8%
AVERAGE PPSF	\$1,149	\$1,003	+15%	\$1,091	+5%
INVENTORY	245	229	+7%	131	+87%
AVERAGE DISCOUNT	-8.0%	-10.6%	+2.7%	-5.9%	-2.1%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 39	4Q24 23	%CHG(QTR) +70%	1Q24 35	%CHG(YR) +11%
CLOSED SALES	39	23	+70%	35	+11%
CLOSED SALES SALES VOLUME	39 \$105M	23 \$84M	+70% +25%	35 \$109M	+11%
CLOSED SALES SALES VOLUME DAYS ON MARKET	39 \$105M 70	23 \$84M 66	+70% +25% +5%	35 \$109M 103	+11% -4% -33%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	39 \$105M 70 \$1.9M	23 \$84M 66 \$2.5M	+70% +25% +5% -23%	35 \$109M 103 \$2.6M	+11% -4% -33% -25%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	39 \$105M 70 \$1.9M \$2.7M	23 \$84M 66 \$2.5M \$3.7M	+70% +25% +5% -23% -26%	35 \$109M 103 \$2.6M \$3.1M	+11% -4% -33% -25% -14%



## Brickell

The Miami River to Interstate 95 to the Rickenbacker Causeway

CONDO/CO-OP/TOWNHO	USE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	185	185	0%	222	-17%
SALES VOLUME	\$173M	\$211M	-18%	\$193M	-10%
DAYS ON MARKET	96	92	+4%	96	0%
MEDIAN PRICE	\$680K	\$775K	-12%	\$659K	+3%
AVERAGE PRICE	\$933K	\$1.1M	-18%	\$867K	+8%
AVERAGE PPSF	\$756	\$852	-11%	\$719	+5%
INVENTORY	1,251	1,092	+15%	925	+35%
AVERAGE DISCOUNT	-4.8%	-6.6%	+1.8%	-4.6%	-0.2%

SINGLE FAMILY

## Downtown Miami

The Miami River to Interstate 95 to NE 17th Street

CONDO/CO-OP/TOWNHOU	JSE 1Q25	4024	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	85	112	-24%	106	-20%
SALES VOLUME	\$68.2M	\$97.7M	-30%	\$94M	-27%
DAYS ON MARKET	93	90	+3%	95	-2%
MEDIAN PRICE	\$605K	\$618K	-2%	\$514K	+18%
AVERAGE PRICE	\$802K	\$872K	-8%	\$886K	-10%
AVERAGE PPSF	\$708	\$697	+2%	\$745	-5%
INVENTORY	871	800	+9%	601	+45%
AVERAGE DISCOUNT	-5.2%	-4.4%	-0.8%	-5.1%	0.0%

SINGLE FAMILY

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.



# Edgewater

NE 17th Street to N Miami Ave to Interstate 195

CONDO/CO-OP/TOWNHOUS	E 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	70	111	-37%	111	-37%
SALES VOLUME	\$62M	\$105M	-41%	\$102M	-39%
DAYS ON MARKET	119	118	+1%	83	+44%
MEDIAN PRICE	\$678K	\$740K	-8%	\$700K	-3%
AVERAGE PRICE	\$891K	\$949K	-6%	\$918K	-3%
AVERAGE PPSF	\$746	\$744	0%	\$760	-2%
INVENTORY	699	583	+20%	520	+34%
AVERAGE DISCOUNT	-6.0%	-6.7%	+0.7%	-4.6%	-1.4%

DUE TO THE LIMITED NUMBER OF SINGLE FAMILY HOMES IN THIS SUBMARKET, SINGLE FAMILY HOME STATISTICS ARE EXCLUDED FROM THIS REPORT.

# Upper East Side East of Biscayne Boulevard from NE 37th St to NE 86th St

CONDO/CO-OP/TOWNHOUS	SE 1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	15	16	-6%	18	-17%
SALES VOLUME	\$5.9M	\$6.2M	-5%	\$6.7M	-13%
DAYS ON MARKET	130	118	+10%	60	+115%
MEDIAN PRICE	\$325K	\$376K	-14%	\$308K	+6%
AVERAGE PRICE	\$392K	\$387K	+1%	\$374K	+5%
AVERAGE PPSF	\$425	\$369	+15%	\$399	+6%
INVENTORY	65	55	+18%	55	+18%
AVERAGE DISCOUNT	-6.8%	-6.6%	-0.2%	-4.9%	-1.9%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
SINGLE FAMILY CLOSED SALES	1Q25 26	4Q24 16	%CHG(QTR) +63%	1Q24 34	%CHG(YR) -24%
CLOSED SALES	26	16	+63%	34	-24%
CLOSED SALES SALES VOLUME	26 \$202M	16 \$49.0M	+63% +313%	34 \$80M	-24% +152%
CLOSED SALES SALES VOLUME DAYS ON MARKET	26 \$202M 96	16 \$49.0M 84	+63% +313% +14%	34 \$80M 77	-24% +152% +25%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE	26 \$202M 96 \$2.0M	16 \$49.0M 84 \$1.6M	+63% +313% +14% +27%	34 \$80M 77 \$1.8M	-24% +152% +25% +14%
CLOSED SALES  SALES VOLUME  DAYS ON MARKET  MEDIAN PRICE  AVERAGE PRICE	26 \$202M 96 \$2.0M \$7.8M	16 \$49.0M 84 \$1.6M \$3.1M	+63% +313% +14% +27% +154%	34 \$80M 77 \$1.8M \$2.4M	-24% +152% +25% +14% +230%



## Miami Shores

#### CONDO/CO-OP/TOWNHOUSE

DUE TO THE LIMITED NUMBER OF CONDOS, CO-OPS,
AND TOWNHOUSES IN THIS SUBMARKET, CONDOS, COOPS, AND TOWNHOUSES STATISTICS ARE EXCLUDED
FROM THIS REPORT.

1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
45	32	+41%	29	+55%
\$61.7M	\$46.4M	+33%	\$38.9M	+59%
62	57	+8%	63	0%
\$1.3M	\$1.3M	-1%	\$1.2M	+9%
\$1.4M	\$1.5M	-6%	\$1.3M	+2%
\$657	\$687	-4%	\$674	-2%
95	76	+25%	62	+53%
-4.5%	-5.7%	+1.2%	-5.5%	+1.1%
	45 \$61.7M 62 \$1.3M \$1.4M \$657	45 32 \$61.7M \$46.4M 62 57 \$1.3M \$1.3M \$1.4M \$1.5M \$657 \$687 95 76	45 32 +41%  \$61.7M \$46.4M +33%  62 57 +8%  \$1.3M \$1.3M -1%  \$1.4M \$1.5M -6%  \$657 \$687 -4%	45     32     +41%     29       \$61.7M     \$46.4M     +33%     \$38.9M       62     57     +8%     63       \$1.3M     \$1.3M     -1%     \$1.2M       \$1.4M     \$1.5M     -6%     \$1.3M       \$657     \$687     -4%     \$674       95     76     +25%     62

## Aventura

CONDO/CO-OF/TOWNHOUS	E 1023	4024	/CHG(QTK)	1024	/ochd(TK)
CLOSED SALES	170	180	-6%	212	-20%
SALES VOLUME	\$108M	\$129M	-17%	\$155M	-30%
DAYS ON MARKET	106	107	-1%	94	+12%
MEDIAN PRICE	\$450K	\$470K	-4%	\$528K	-15%
AVERAGE PRICE	\$634K	\$719K	-12%	\$730K	-13%
AVERAGE PPSF	\$413	\$444	-7%	\$454	-9%
INVENTORY	1,334	1,209	+10%	1,033	+29%
AVERAGE DISCOUNT	-7.7%	-8.3%	+0.6%	-6.2%	-1.5%
SINGLE FAMILY	1Q25	4Q24	%CHG(QTR)	1Q24	%CHG(YR)
CLOSED SALES	1	6	-83%	9	-89%
SALES VOLUME	\$1.3M	\$10.7M	-88%	\$15.0M	-92%
DAYS ON MARKET	61	15	+316%	97	-37%
MEDIAN PRICE	\$1.3M	\$2.0M	-37%	\$1.5M	-15%
AVERAGE PRICE	\$1.3M	\$1.8M	-29%	\$1.7M	-24%
AVERAGE PPSF	\$538	\$656	-18%	\$601	-11%
INVENTORY	18	18	0%	22	-18%
AVERAGE DISCOUNT	-7.6%	-6.2%	-1.5%	-8.9%	+1.3%

CONDO/CO-OP/TOWNHOUSE 1Q25 4Q24 %CHG(QTR) 1Q24 %CHG(YR)

## Methodology

#### **METRICS**

**METRICS** previous quarter statistics for sales and prices are revised in the subsequent report once data are available for the full quarter period.

**CLOSED SALES** figures for the current quarter are based on reported transactions at the time the report is prepared.

DAYS ON MARKET averages how long a unit takes to sell and is calculated from subtracting list date from contract date. Units on the market longer than three years and shorter than one day are considered outliers and removed from the data to prevent significant skewing. New developments are excluded because many available, unsold units are held off the market for long periods of time.

AVERAGE PRICE PER SQUARE FOOT is the average price divided by the average square footage. In prior Corcoran Reports this was calculated as an average of all prices per square foot, which gives a number less skewed by high price sales and more similar to a median price per square foot. The two metrics are now separated to give more insight to market dynamics.

**LISTING DISCOUNT** is the percentage difference between the average of the verified sale prices and last asking prices.

**MEDIAN PRICE** is the middle or midpoint price where half of sales fall below and half fall above this number.

**INVENTORY** is a count of all currently listed units and is measured at the end of the quarter. It does not include unsold yet unlisted units in new developments ("shadow" inventory).

#### **SOURCE**

Figures in this report are based on publicly reported closed sales information via the Miami MLS.

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